

Leading Global Flash Storage Company Benefits from Hengtian's IT Services

Overview of the Client

The client is a Fortune 500 company, and a leading company in the flash storage industry.

Services Provided

Since 2008, Hengtian has been providing the client with an integrated set of services including solution design, development and testing, as well as pre-sales and technical support. The success of this cooperation is not only the result of Hengtian's excellent technological capabilities, but also its emphasis on information security and intellectual property.

- **Pre-sales**

Hengtian actively assists the client in exploring the China market, including contacting large potential Chinese clients, as well as conducting research and analysis on the application and market demand of its products in China.

- **Solution Design and Development**

Closely following the client's requirements, Hengtian carries out requirement analysis, proposal design and experimentation, as well as implementation.

- **Solution Testing**

Hengtian conducts comprehensive testing to ensure that the solution is both efficient and of high quality, including unit testing, functional testing, stress testing, and performance testing.

- **Technical Support**

Hengtian provides technical support after delivery, helping the client analyze and solve problems.

Voice of the Client

“Hengtian’ s passion towards work and its flexible and agile management during the past five years deeply impressed me. Our success today would not have been achieved if not for Hengtian’ s contribution. Hengtian has become a very important partner of ours.”

— Client Project Manager